



# Southern Utah Building Industry Conference

Friday, September 11, 2009 • Dixie Center • St. George

*Learning Strategies to Survive Today Means Thriving Tomorrow!*

- **Continuing Education:** Get all your continuing education in one day! Real Estate, Mortgage & Title credits also available.
- **Networking Opportunity:** Get acquainted with your peers in the industry at breakfast, lunch and during classes.
- **Each Additional Registration 1/2 Off!** Bring your employees or co-workers at half the price.
- **SUHBA Scholarships Available!** The first 50 SUHBA member companies to register and pay for the conference will receive a \$50 reimbursement check after attending the conference! First-come, first-served basis. Limited to one scholarship per company.
- **Ultimate Home Expo:** Conference attendees receive free entrance to the Ultimate Home Expo during the conference.

Time	Pre-Conference Schedule - Thursday, September 10 These exams will be held at Host Business Services			
9:00 am—12:30 pm	Builder Assessment Review (BAR)			
1:30 pm—5:00 pm	Professional Remodeler Experience Profile (PREP)			
Time	Conference Schedule - Friday, September 11 Dixie Center			
7:00 am	Check-in Begins			
7:30 am — 9:15 am	<b>General Session: Dixie Center Ballroom</b> (breakfast served during the session from 7:30—8:00 ) <b>Keynote Speaker:</b> Attorney General Mark Shurtleff <b>2 Credits: CP</b>			
9:30 am — 11:30 am	<b>Secrets of Tough Market Selling</b> <i>Tom Richey, Richey Resources, Inc.</i>  <b>2 Credits: CP</b>	<b>The NAHB Green Scoring Tool Made Easy</b> <i>Moderator: Kim Ewers, Hometeck Services; and Panel of Builders</i> <b>2 Credits: CP</b>	<b>Don't Work for Free: Simple Steps to Ensure You Get Paid</b> <i>Nathan Fisher &amp; Dave Hunter, Dixon Truman Fisher &amp; Clifford</i> <b>2 Credits: CP</b>	<b>Don't Let Radon Be Your Kryptonite</b> <i>John Hultquist, Division of Radiation Control</i>  <b>2 Credits: CC</b>
11:30 am — 1:00 pm	Strolling Luncheon in Exhibit Hall at the Ultimate Home Expo			
1:00 pm — 2:40 pm	<b>Common Cents Education</b> <i>Tom Richey, Richey Resources, Inc.</i>  <b>2 Credits: CP</b>	<b>Better Safe Than Sorry: How Safety Affects Your Workers Comp. Premiums</b> <i>David Brogly, Workers Compensation Fund</i>  <b>2 Credits: CC 1 Credits: WCF</b>	<b>Avoid the Blue Clay Blues: Dealing with Problem Soils</b> <i>David Black, Rosenberg Associates; Matt Callister, LandWORKS; Wayne Rogers, A.G.E.C.</i>	<b>Mechanic's Liens on Steroids</b> <i>Robert Jensen, Jenkins Ronnow Jensen &amp; Bayles</i>
2:55pm — 4:35 pm	<b>Are You Paying to Work? Effective Job Costing, Bidding, &amp; Project Budgets</b> <i>Steve Carwell, Jadestone Consulting</i>  <b>2 Credits: CP</b>	<b>Builder Financing: Working with Your Lender in the Credit Crunch</b> <i>Moderator: James MacPherson, Bank of America; and Panel of Experts</i> <b>2 Credits: CP</b>	<b>3 Credits: CC</b>	<b>3 Credits: CC, M, RE, I</b>
<b>Course Credit Abbreviations:</b> CC= Contractor Core, CP= Contractor Professional, I=Title/Insurance, M=Mortgage, RE=Real Estate, WCF=Workers Compensation Fund				
Partial funding has been provided by the Division of Occupational & Professional Licensing from the 1% Surcharge Funds on all building permits.				



## Registration Information

(Complete one form per attendee. Please print legibly.)

NAME

COMPANY

ADDRESS

CITY

STATE

ZIP

PHONE

FAX

EMAIL ADDRESS

LOCAL HBA OF WHICH YOU ARE A MEMBER

☐ I plan to attend breakfast ☐ I don't plan to attend breakfast

## Seminar Selections

View details of classes at [www.buildingconference.com](http://www.buildingconference.com)

Pre-Conference: BAR and/or PREP: \_\_\_\_\_

7:30 am — 9:15 am Class Title: \_\_\_\_\_ General Session

9:30 am — 11:30 am Class Title: \_\_\_\_\_

1:00 pm — 2:40 pm Class Title: \_\_\_\_\_

2:55 pm — 4:35 pm Class Title: \_\_\_\_\_

☐ I plan to attend pre-conference ☐ I don't plan to attend pre-conference

## Registration Fees

Full payment is due with registration.

### Pre-Conference Registration

- ☐ Attending Main Conference \$145/per exam  
☐ Not Attending Main Conference \$195/per exam

### Conference Registration

- ☐ Early Bird Registration By August 14, 2009: \$150  
☐ Regular Registration By September 7, 2009: \$175  
☐ At the Door Registration After September 7, 2009: \$200  
☐ Each additional employee is 1/2 off. Name of first attendee \_\_\_\_\_

**Payment Information:** Total Payment Amount: \$ \_\_\_\_\_

Payment Method: (check one)

- ☐ Check made payable to SUHBA ☐ MasterCard ☐ Visa

CREDIT CARD NUMBER

EXP. DATE

CREDIT CARD BILLING ADDRESS

ZIP CODE

NAME ON CARD

CARDHOLDER SIGNATURE

SOUTHERN UTAH  
**Building Industry  
Conference**  
"Sharpen Your Skills"

 **HOST**  
BUSINESS SERVICES

*Your Business—Bigger. Better. Faster.*



### Location:

Dixie Center, St. George  
1835 Convention Center Dr

### Date & Time:

Friday, September 11, 2009  
7:30 am — 4:35 pm

### Register Online

[www.buildingconference.com](http://www.buildingconference.com)

### Register by Fax

Fax this registration form to  
435-674-2866

### Register by Mail

2303 N Coral Canyon Blvd  
Suite 200  
Washington, UT 84780

### More Information:

Please call 435-674-1400  
or email [kathy@suhba.com](mailto:kathy@suhba.com).

### Cancellation Policy:

Cancellations before  
August 14, 2009 will be  
charged a \$50 processing  
fee.

No refunds will be given  
after August 14, 2009.